The Partnership for Excellence Advising/Partnering Process

***Key Factors for Business, Manufacturing, Government, and Nonprofit Organizations* *2015-2016***

Team # \_\_\_\_\_\_\_\_ Examiner: \_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_ Date: \_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_

P.1 Organizational Description

a. Organizational Environment

(1) Product Offerings

(2) Mission, Vision, and Values

(3) Workforce Profile

(4) Assets

(5) Regulatory Requirements

b. Organizational Relationships

(1) Organizational Structure

(2) Customers and Stakeholders

(3) Suppliers and Partners

P.2 Organizational Situation

a. Competitive Environment

(1) Competitive Position

(2) Competitiveness Changes

(3) Comparative Data

b. Strategic Context

c. Performance Improvement System